

PHYTON CORPORATION
International Distributors Checklist

Date: _____

Background:

1. How did you learn about Phyton Corporation? _____

2. Are you willing to sign a confidentiality agreement? Yes _____ No _____

Business Information:

1. Business Name: _____
2. Address: _____

3. Nature of your business: _____
4. Business References (Names, Contact Information) _____

5. Third party information about your company (e. g. Dun & Bradstreet or other source) _____
6. Bank—Line of credit source _____

Market Information:

1. Target Market—Countries, crops, acres/hectares _____

2. Customers—Distributors, growers, OEM _____
3. Other product lines represented _____
4. Are you seeking product line exclusivity? If so, what is desired geography? _____

Regulatory:

1. Registration requirements _____

2. Registration cost estimate: \$ _____ Distributor _____% Supplier _____%
3. Expected registration time requirement: _____ months
4. Registration issues/concerns/hurdles _____

Trials:

1. Trial requirements/expectations _____

Contact Information:

Name: _____ Position/Title: _____
E-mail: _____ Telephone: _____